



# Anxiety: A Subconscious Workplace Mental Health Challenge: Developments in Subconscious Solutions

Petrina Coventry\*

Adelaide University and South Australian Health and Medical Research Institute, Australia

\*Corresponding author: Petrina Coventry, Adelaide University and South Australian Health and Medical Research Institute, Australia

Received: 📅 June 19, 2022

Published: 📅 August 02, 2022

## Abstract

Australian businesses lose over \$6.5 billion AUD each year by failing to provide early intervention or treatment for employees with mental health conditions including those related to feelings of general anxiety. If feelings of anxiety become severe, it can interfere with an individual's ability to function impacting their productivity and performance. Improving research around the connection between work performance and mental health includes better understanding of subconscious and tacit knowledge connecting anxiety and performance. Neural Imaging developments are helping to improve understanding around subconscious solutions to alleviate anxiety, including insights into the field of hypnotherapy through the use of MRI. The purpose of this research was to explore how hypnotherapy has been used as a solution to deal with anxiety in clinical settings and explore receptivity of this solution by workplace leaders responsible for workplace mental health programs. The study conducted in Australia used mixed method research including a literature review; quantitative surveys and qualitative interviews to explore how hypnotherapy is used clinically and tested receptivity levels towards hypnotherapy in workplace settings using information versus no information as a variable (factor) through a factorial study (Figure 1).

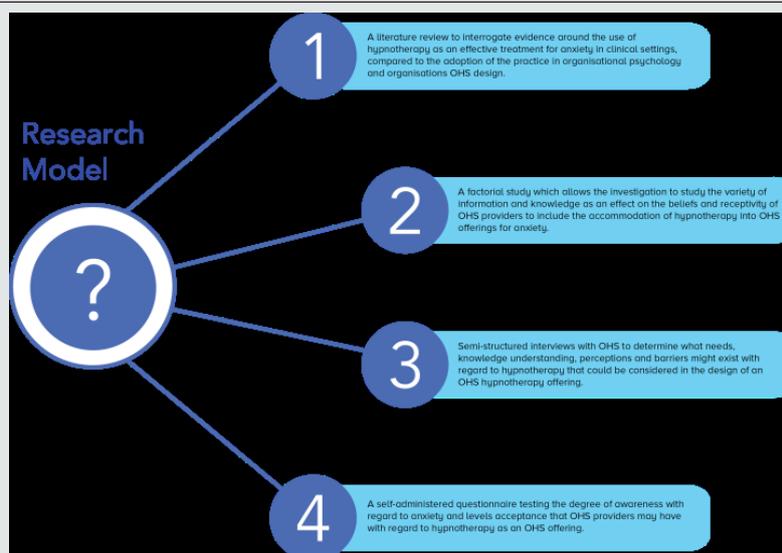


Figure 1: Research Model.

**Keywords:** Anxiety; Mental Health; Hypnotherapy; Productivity; Subconscious

## Introduction

Anxiety has risen during the Covid10 pandemic [1]. When people enter the workplace, they do not leave their emotions behind, and emotions influence how people work. Anxiety is an emotion that underpins much behaviour in organisations and employees experiencing anxiety double the risk of poor work performance and productivity [2,3]. It is highly personalized, varying widely by individual and occurring as the result of a stimulus that triggers automatic responses, normally fear, panic, and worry. When fear, panic or worry is experienced, subconscious structures can trigger repeated automatic responses until neural patterns or behaviours are subconsciously modified [4]. Subconscious solutions exist, but they may not be known about or well understood. Hypnotherapy is a solution that has been clinically trailed to deal with anxiety but has not yet been widely adopted in workplaces where anxiety has a

productivity impact [5]. Understanding what perceptions and barriers to this practice exist with workplace mental health providers was important as an aim for this research.

## Anxiety is a constant state – at work and outside work

Antecedents that drive anxiety can exist within the workplace and be external to the workplace therefore a combination of workplace and wholistic lifestyle solutions are ideal. Health and safety programs are increasingly important in dealing with the issue and although historically many health and safety programs were focussed on physical safety, increasingly take into account mental health and wellbeing in the service offering. Those programs require a psychological focus to ensure that injury or illness which can impact workplace productivity can be mitigated as seen in Figures 1 & 2.

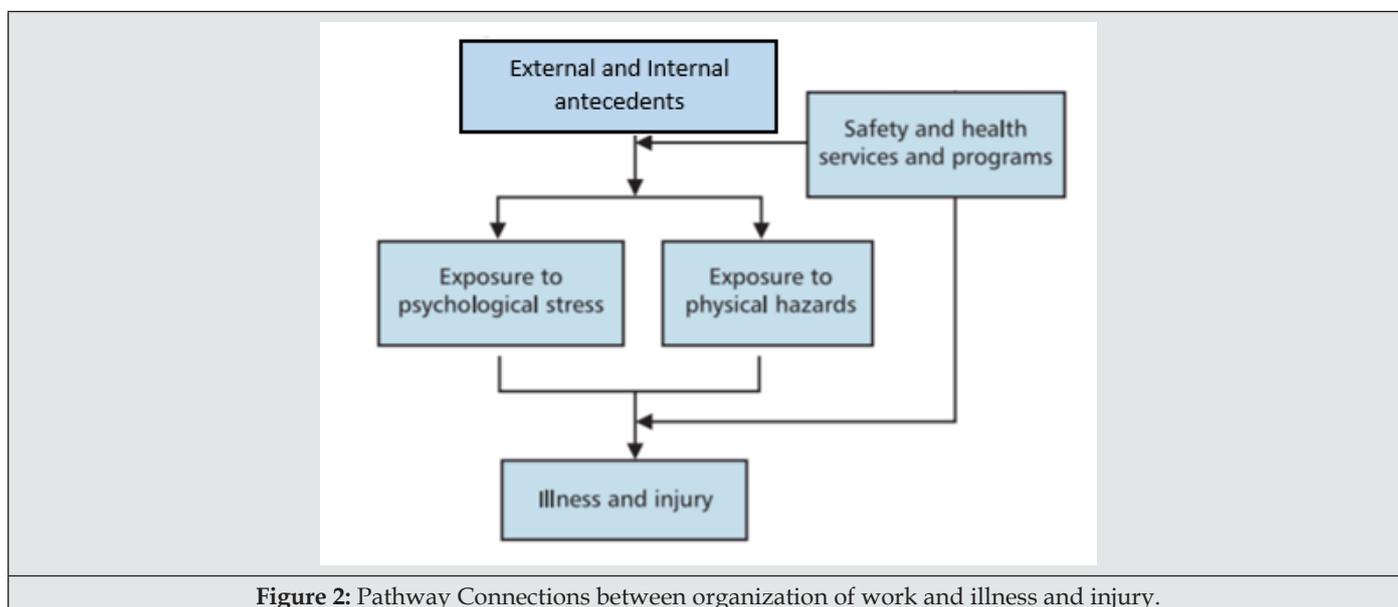


Figure 2: Pathway Connections between organization of work and illness and injury.

## Source: workplace wellbeing pathways through occupational health and safety

Without effective management anxiety can seriously impact employees' productivity, and health, and whilst there is increasing awareness around the need for mental health programs, there remains a disconnect between employers' intentions against the measurement of what actually works. This means that employees often do not get the help they need to maintain a fulfilling and productive working life, and some line managers are frustrated by the lack of support they need to help their employees.

## Performance and productivity impact

A high performing organization is a common goal of organizations and scholars have empirically established a relationship between work systems and a variety of organizational outcomes including performance, productivity, and turnover [6]. There are some recently developed multidimensional models of the anxiety

and performance relationship applied to sport which make predictions that, under certain conditions, increases in cognitive anxiety can have beneficial effects on performance [7]. Theorists [8] argue that anxiety impairs performance on tasks with high attentional or short-term memory demands and continues to be associated with poor job productivity as well as short and long-term work disability [9]. Employees experiencing anxiety suffer more than double the risk of poor work performance [3,10]. Individual productivity can be affected by characteristics of decreased patience, inability to multitask, difficulty in making decisions, lack of concentration, a slowdown in task delivery and overall employee engagement level [11]. This can impact organisational performance in a number of ways including organisational productivity 56%; relationships with co-employees and peers 51%; quality of work 50%; and relationships with superiors 43% [12].

Correlations between mental health and engagement have been mapped as a measurement of workplace productivity as seen

in Figure 3. We need a workforce that is energised, engaged, committed and focused on delivering results, however the impact of the covid 19 pandemic has escalated the issue and outpaced our un-

derstanding of their implications for work life quality and health on the job.

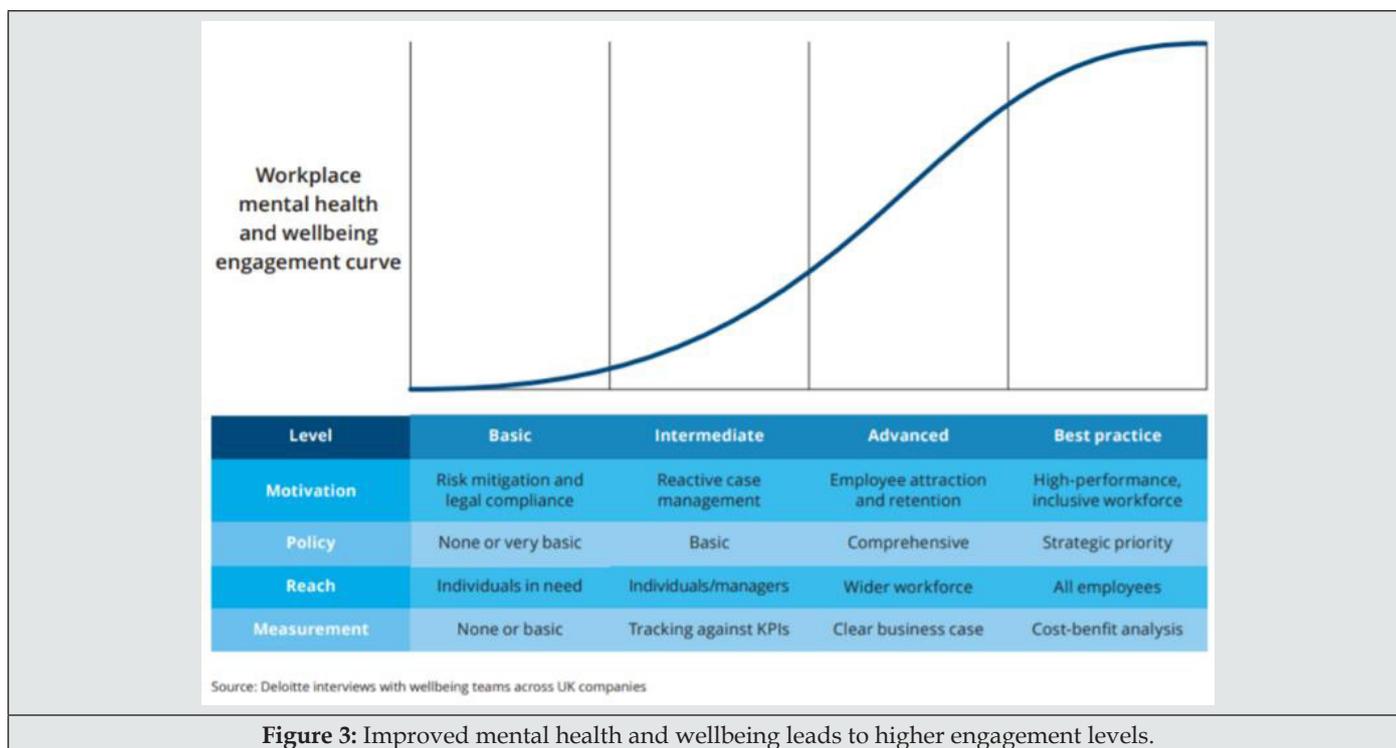


Figure 3: Improved mental health and wellbeing leads to higher engagement levels.

**Mismatched Solutions**

Process reengineering, organizational restructuring, and flexible staffing are prime examples of practices that are increasingly prevalent and increased during the pandemic, but there remains only a small body of research with regard to that looks at effects around individual-level intervention strategies, such as anxiety management and mental health promotion during this time [13]. Improving research around the connection between work performance and mental health requires better understanding of subconscious and tacit knowledge connecting anxiety and performance [14], and although there has been an increase in general health and wellbeing program offerings in workplaces there remains only ear-

ly exploration into programs that deal with subconscious issues.

**Anxiety is subconscious in nature**

The brain operates at both a conscious and subconscious level. Both levels are critical to the way we process information, and function in concert with the other. The conscious mind uses a small percentage of our brain power, around 10%, the remaining 90% of the processing power is dedicated to our subconscious mind [2]. The subconscious can process 500,000 times more information than your conscious mind, working at a meta level and plays a more than significant role in determining a person’s thinking, emotion, reaction and ability to remain resilient and protected psychologically [15] (Figure 4).

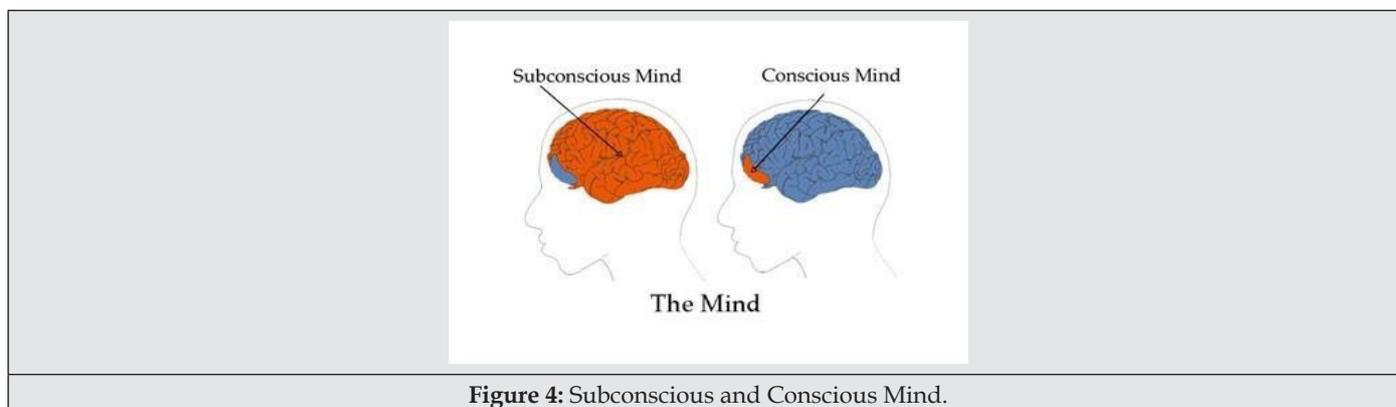


Figure 4: Subconscious and Conscious Mind.

**Source: (Hartman & Zimberoff, 2004) [16]**

The conscious mind works on the simple, day-to-day tasks controlling willpower, short term memory, logical thinking and critical thinking and, while the subconscious (or unconscious) brain controls, beliefs, emotions, habits, values, protective Reactions, imagination, intuition and long-term memory [17]. Both subconscious rapid defensive responses and conscious defensive responses feature in the clinical picture of anxiety. The subconscious is constantly vigilant and during times of anxiety can override the conscious mind (sometimes referred to as executive function in work settings). If the subconscious mind has coding or incorrect coding based on past experiences which may not match the situation the behaviours may not be appropriate. These incorrect codes can lead to situations that have been identified as the wounded self which is akin to Jung's complex [18], Beck's negative self-schemas [19], Fonagy's foreclosure of mentalisation [20], and the wounded-self ego state from ego state therapy [21]. The emotional state of anxiety can all lead to significant errors in judgement, action and impact for individuals and organisations. If anxiety is a subconscious emotional state and condition, solutions may need deal with the issue at a subconscious level.

**Solutions should match problems**

In the workplace, we typically address organisational issues at a conscious or "executive thinking" level. We intellectualise, operationalise and train our employees to use conscious decision making to resolve issues. This may not be suitable for dealing with anxiety as during periods of sustained or high anxiety the conscious state can be hijacked with emotion and automatic responses over riding logic or cognition. In order to deal with the automatic responses that anxiety can trigger, there is a need to reprogram, sometimes referred to as creating new neural pathways.

**Is Hypnotherapy as a possible workplace mental health solution?**

Hypnotherapy has developed as a subconscious therapy and has been used in clinical settings for many decades to help reduce symptoms of anxiety. It is a treatment in which the patient's subconscious state is accessed to achieve a hypnotic state to reduce tension and other benefits, it taps into memories and patterns of behaviour allowing new neural pathways and more positive response patterns to be developed. This can be found to alleviate anxiety for patients in clinical settings, however there is little research around the utility of this subconscious interventions in workplace settings.

**The perception of Hypnotherapy in workplaces?**

Workplace psychosocial health and wellbeing programs that include mental health services are increasing, and organisational decision makers appear to be open to implementing new solutions, particular in relation to the growing issue of anxiety and performance, yet even though we could propose that there appears to be evidence that shows hypnotherapy is being used clinically to deal with the issue there is low and slow adoption of hypnotherapy in workplace settings. This may indicate that barriers may exist. Based on literature reviews in both academic journals as well as the public domain, barriers may include a lack of information, perceptions based on prior knowledge or a general lack of understanding

and confidence in what hypnotherapy is and what it can provide as treatment for anxiety [22]. Identifying barriers to acceptance or adoption of hypnotherapy may in turn assist organisations in dealing with anxiety and in turn improve individual and workplace performance and productivity.

**The study**

This study included

- a) A literature review around the use of hypnotherapy in clinical practice to establish the research context towards dealing with anxiety.
- b) A self-administered Questionnaire (SAQ) in the form of an online Qualtrics survey distributed to leaders who had decision making responsibility regarding the development or implementation of mental health programs in workplaces in Australia.
- c) Semi structured interviews were conducting with members of the same organisations to triangulate data and trends.

Research questions focussed on

- a) How is Hypnotherapy perceived by OHS practitioners as an intervention in response to anxiety in the workplace?
- b) Are there perceived barriers affecting the adoption of the practice into OHS services?

**Findings**

From the data extracted out of the open-ended questions, non-numerical textual descriptions, patterns in language for open questions were also determined using thematic analysis techniques. Initial interviews showed multiple factors influenced perceptions around this practice as shown in the world map in Figure 5. Common themes around barriers included Effectiveness (25%); Myth (21%); Credibility (19%); and Lack of information. Participants did not always have a clear understanding of what hypnosis is or how it works and negative perceptions in the media and popular culture drove inaccurate and often outlandish portrayal of hypnosis including the association with the theatrics of stage hypnosis. Misinformation about the practice included thoughts such as: a lack of knowledge; Hypnosis happens whilst individuals are asleep; individuals perform actions against their will; Individuals fake hypnotic states are vulnerable being under the influence of another and at risk of being taken advantage of with implied perceptions of "dancing chickens" fun fair and black magic for some participants there were other controversies regarding hypnosis and false memory.

Factor analysis was used to determine if information vs no information was a variable affecting perceptions

To determine if information might be a perceived barrier towards the receptivity of hypnotherapy, a self-administered survey was administered that followed the principles of factorial design, with the factor (discrete variable) of information versus no information being tested. This was considered a 'with and without' activity mimicking the use of an experimental control of whether more versus less information affects receptivity toward hypnotherapy (Figure 6).



- i. Qualitative: Semi-structured interviews.
- Several semi-structured interviews were held to:
  - a) Explore deeper perspectives on the issue.
  - b) Test what other barriers might exist to alternative solutions.
  - c) Determine what recommendations and resources might prove to be useful for OHS providers (Figure 8).

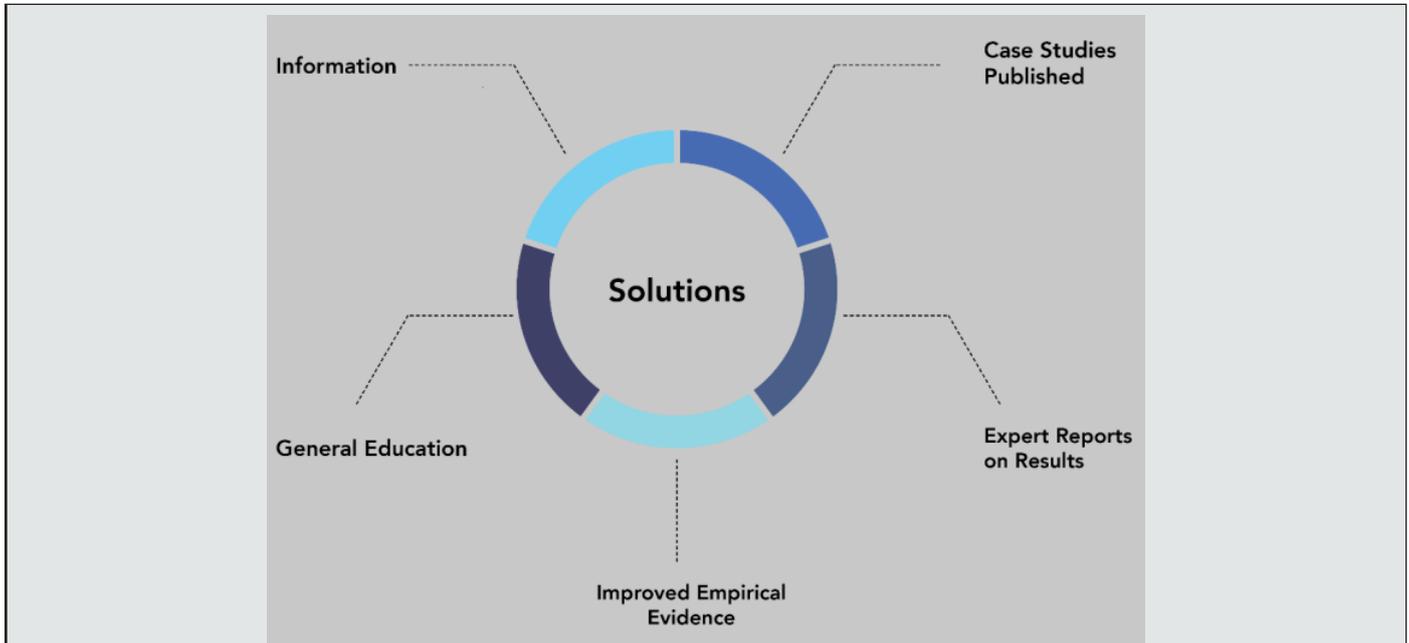


Figure 8: Recommended solutions.

**Testing the solutions**

In second round questioning more 80% of participants answered “Yes” for the question “Would the provision of information

(knowledge) help improve the perception and adoption of hypnotherapy to address Anxiety in the workplace?” (Figure 9).

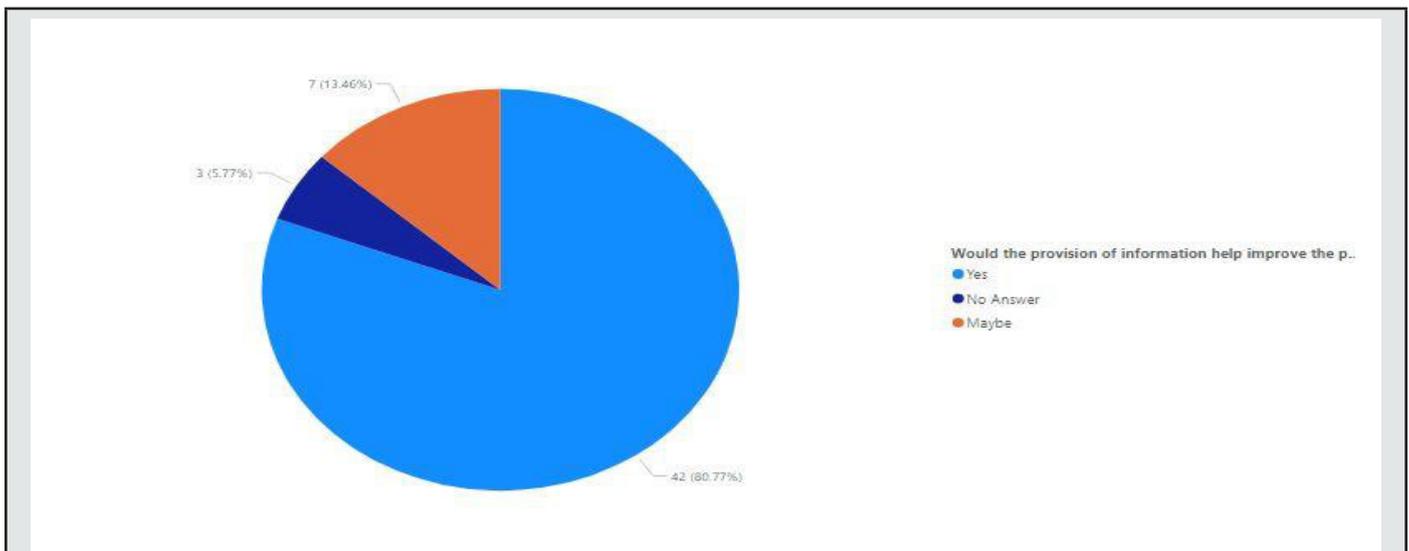


Figure 9: 2nd round questioning.

**Conclusion**

If hypnotherapy was to be considered as a part of the solution

to solve anxiety in the workplace, then proving more information and knowledge about the therapy should improve the chance of receptivity.

## Other Factors

When analysing the data from the quantitative surveys demographic slices were considered. Participants older than 50 years of age were 5.3 times more likely to think it would be a solution and 1.4 times more likely to try it.

## Future Research opportunities leading from this study

This study led to further questions around how other categories of employees or workforces may benefit.

Modern aspects of workforce change such as the gig economy, high performance and technological advances affecting work practices seem to be spreading rapidly and globally. Only a fraction of temporary workers and other members of the alternative workforce enjoy access to company-provided health benefits which include mental health programs. Also, during the height of Covid19 we have seen a trend towards work from home which means we could revisit questions about safety and health in the home/work environment. Work from home and telecommuting arrangements may reduce anxiety and injury risk by harmonizing work and family demands and minimizing daily commutes for some. Balanced against these presumed benefits are risks from loss of oversight, blurring of work and family roles, and isolation from peers which may have increased anxiety.

Research is needed to better understand gaps in the delivery of these programs to these workers. There needs to be investigation into whether the adjustments, learning demands, and workload pressures that may be created by new work systems and rapid technological advances that may be increasing anxiety.

Research must continue to assess organizational factors that have recognized associations with psychological factors affecting anxiety at work, as well as individual factors that may be considered for remediation.

## Significance of continued study

Research in this space has real and of economic value for workplaces, if the moral imperative is not strong enough in itself. There is growing public awareness of the importance of good workplace mental health and wellbeing, as well as the moral, societal and business case for improving it.

## References

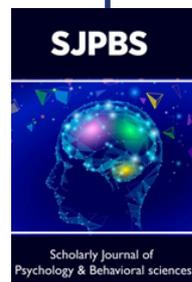
- Baylor (2021) Findings in the Area of Anxiety Disorders Reported from Baylor University (Effect of Hypnosis on Anxiety: Results from a Randomized Controlled Trial with Women in Postmenopause). *Health & Medicine Week* pp. 2698.
- Bertrams A, Englert C, Dickhäuser O, Baumeister RF (2013) Role of Self-Control Strength in the Relation Between Anxiety and Cognitive Performance. *Emotion* 13(4): 668-680.
- Eysenck MW, Calvo MG (1991) Anxiety and performance: The processing efficiency theory. *Cognition and Emotion* 6(6): 409-434.
- Salario A (2012). The Fear & Anxiety Solution: A Breakthrough Process for Healing and Empowerment with Your Subconscious Mind. *Spirituality & Health Magazine*, 15, 90+.
- Alladin A (2016) Cognitive Hypnotherapy for Accessing and Healing Emotional Injuries for Anxiety Disorders. *Am J Clin Hypn* 59(1): 24-46.
- Boxall P, Guthrie JP, Paauwe J (2016) Editorial introduction: progressing our understanding of the mediating variables linking HRM, employee well-being and organisational performance. *Human Resource Management Journal* 26(2): 103-111.
- Wilson M (2008) From processing efficiency to attentional control: a mechanistic account of the anxiety-performance relationship. *International Review of Sport and Exercise Psychology* 1(2): 184-201.
- Anand D, Wilt J, Revelle W (2017) Within-subject covariation between depression- and anxiety-related affect. *Cogn Emot* 31(5): 1055-1061.
- Schwartz BJ (2015) *Mental Illness in the Workplace: Psychological Disability Management*. Henry G Harder, Shannon L Wagner and Joshua A Rash (2014) Farnham, England: Gower Publishing, Ltd. 389 pp. The journal of nervous and mental disease 203(10): 812.
- Chen Y (2017) Factors Affecting Safety Performance of Construction Workers: Safety Climate, Interpersonal Conflicts at Work, and Resilience.
- Marciniak M, Lage MJ, Landbloom RP, Dunayevich E, Bowman L (2004) Medical and productivity costs of anxiety disorders: Case control study. *Depression and Anxiety* 19(2): 112-120.
- ADAA (2006) Anxiety disorders; Anxiety Disorders Association of America survey finds Americans report stress, anxiety. *Mental Health Business Week*, p. 9.
- Giorgi G, Lecca LI, Alessio F, Finstad GL, Bondanini G, et al. (2020) COVID-19-Related Mental Health Effects in the Workplace: A Narrative Review. *International journal of environmental research and public health* 17(21): 7857.
- Van De Voorde K, Beijer S (2015) The role of employee HR attributions in the relationship between high-performance work systems and employee outcomes. *Human Resource Management Journal* 25(1): 62-78.
- Rolls ET (2015) Limbic systems for emotion and for memory, but no single limbic system. *Cortex: a journal devoted to the study of the nervous system and behavior* 62: 119-157.
- Hartman D, Zimberoff D (2004) Corrective emotional experience in the therapeutic process. *Journal of Heart Centred Therapies* 7(2): 3-84.
- Kahneman D (2011) *Thinking, fast and slow* (1st ed) New York: Farrar, Straus and Giroux.
- Alladin A (2016) *Integrative CBT for anxiety disorders: an evidence-based approach to enhancing cognitive behavioral therapy with mindfulness and hypnotherapy*. Chichester, England: Wiley Blackwell.
- Beck A (1980) *Cognitive Therapy of Depression*. *Psychological Medicine* 10(4): 802.
- Speigel RB (2011) The integration of Heart-centred Hypnotherapy and Targeted Medical Hypnosis in the surgical/emergency medicine milieu. (Report). *Journal of Heart centred Therapies* 14(2): 87.
- Klissourov, G (2018) *Meta-Analysis of the Effectiveness Magnitude of Hypnosis on Posttraumatic Stress Disorder Treatment*. In C Lesniak & S Little (Eds), ProQuest Dissertations Publishing.
- Gallagher C, Underhill E, Rimmer M (2003) Occupational safety and health management systems in Australia: barriers to success. *Policy and Practice in Health and Safety* 1(2): 67-81.



This work is licensed under Creative Commons Attribution 4.0 License

To Submit Your Article Click Here: [Submit Article](#)

DOI: [10.32474/SJPBS.2022.06.000243](https://doi.org/10.32474/SJPBS.2022.06.000243)



### Scholarly Journal of Psychology and Behavioral Sciences

#### Assets of Publishing with us

- Global archiving of articles
- Immediate, unrestricted online access
- Rigorous Peer Review Process
- Authors Retain Copyrights
- Unique DOI for all articles